

How do you expect to grow your business without growing your leaders?

Your leaders are either accelerating the organization's growth or its demise. Leadership Development powers the leaders who are powering your business. Invest in them because, in the end, your leaders are the only real competitive edge your organization has.



How Ready Are You For What's Now & What's Next At Work?

A career that is sitting still, stalled, or stuck is no career at all. Develop the competence and confidence you need to navigate your professional success story. An investment in your own career development is an investment in the most potent catalyst for growth there is - you.

Working River Leadership Consulting

designs and delivers B2B and B2C coaching, consulting, and learning products to grow the Leadership, Career, and Managerial competencies of an organization's most powerful asset: its leaders.

Delivered via **Executive Coaching, Masterminds, Leadership Development, Management Training, Strategic Consultation**

- or whatever vehicle suits your preference, which topics would take you or your leaders, and by extension, your organization, to the next level?

Applied Leadership

Business & Performance Management

- Business Management
 - Business Strategy
 - Mission & Vision
 - Strategic Planning
- Change Management
 - Change Strategy & Communication
 - Managing Change Fatigue
 - Managing Employee Resistance
- Talent Management & Development
 - Coaching
 - Diagnosing Performance
 - Developing Diverse Levels of Performance
 - Identifying Next-Gen Leaders
 - Managing Derailed Employees
- Management Skills
 - Delegating
 - Goal-Setting
 - Meeting Management
 - Start-to-Finish Performance Management & Reviews
- Team Leadership
 - Managing Effective Teams
 - Managing a Low-Functioning Team of High Achievers
 - Self Management within the Team Dynamic



Leadership can be a broad and vague area of study, so Working River keeps it **All About The Business, Actionable, Pragmatic**, and based on the **SCI™ Leadership Methodology**.



Relational Leadership

Relationship Building & Influence

- Versatile Communication & Agile Influencing
- Conflict & Negotiating
- Building & Leveraging Relationship Capital
- DIBs: Diversity, Inclusion & Belonging
 - Manager Competencies
 - Team Member Competencies
 - Emotional Intelligence
 - Managing Civility, Post-Election Civility

Core Leadership

Foundational Leadership Concepts

- The Architecture Of Leadership
 - Leading Self, Others & Business
 - Leadership Dimensions
- Culturally Competent Leadership
 - Diversity & Inclusion
 - Holistic D&I Strategy
 - Organizational D & I Maturity
 - Personal D & I Maturity
- Developing Leadership Competency
 - SCI Leadership Dev. Navigator™ 360
 - Learning To Lead

Leading As An Internal Influencer

Concepts Supporting Internal Consultants & Non-managing SMEs

- From Order Taker to Influencer
- Influencing without Formal Authority
- The Consultative Approach to Problem-Solving

Career Development

Concepts Supporting Next Level Readiness

- Do-It-Yourself Development Planning
- Promotability
- “Pass Through” Competencies; Leaders in Transition
- Executive Readiness
- Leadership / Professional Brand
- Executive Presence & Gravitas, Building Credibility



Targeted Demographics

Development and Programming for Specific Groups

- Women's Leadership Development
- HR Professionals
- Core Skills for New Managers
- Train-the-trainer for facilitation teams and/or Managers as Trainers

Ready to talk?

Contact Damaris Patterson Price at damaris@workingriver.com.

