

MEET Damaris Patterson Price

To Damaris Patterson Price, the purpose of her work is uncomplicated and clear: to help people walk in their unique brand of leadership in ways that are evident and add value to their organizations and themselves. Damaris is the principal of **WORKING RIVER LEADERSHIP CONSULTING**, a northeast Ohio training boutique that designs and delivers B2B and B2C coaching, consulting, and learning products to grow the Leadership, Career, and Managerial competencies of an organization's most powerful asset: its leaders. Anchoring the business is the principle of supporting the rise of people who would serve as highly effective leaders in their organizations ...leaders who drive results with and through others ...leaders who can cause positive change and lasting value ...leaders who can serve as a strategic advantage at work.

RESULTS

From nuanced individual development to a strategic talent transformation, Damaris' engagements consistently result in:

- Managers reengineering how they drive increases in performance,
- Employees moving on strategic directives with competence and enthusiasm,
- Enterprise teams effectively managing people and process through periods of change and transition,
- Promoted leaders walking confidently in their new next-level positions, and
- Leadership teams unifying around a mission, message, and methodology that advances business imperatives.



"Compared to all who want, need, and deserve it, surprisingly few people ever get a chance at effective and focused career coaching and leadership development. For most it's 'Congrats on your promotion and good luck!' or 'Oh, you want to be a leader? Terrific, hope you work that out!' And most do; they work it out - but not before riding the gauntlet of Trial and Error.

Absent a supportive manager, mentor, or coach, to learn the craft of leading means learning it the hard way and often on your own. Through Working River, I wanted to help those that would lead grow the competence and confidence to drive great results with and through their people -and without the distress of going it alone. How many more great leaders would there be in the world if people only knew how? ...if people only had a partner on that journey?"



WORKING RIVER
LEADERSHIP CONSULTING

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PORTFOLIO

Leadership Development

Executive Coaching &
Mastermind Groups

Management Training

Professional Development &
Career Management

Leader-Craft & Management Best
Practice Consultation

Live & Online Workshops

Learning Programs & Events

Keynotes

While also serving as an adjunct professor at Cleveland State University, Damaris Patterson Price is a certified Organizational Development and Diversity practitioner, as well as a Board-Certified Executive Coach, with additional credentials from the Gestalt Institute of Cleveland and Forbes Coaches Council. Damaris and her 9-year-old twins live in northeast Ohio. To inquire about Working River consulting, workshops, or coaching, contact Damaris Patterson Price at Damaris@workingriver.com or workingriver.com. 2019.04.27

Damaris' work is the product of 28 years in corporate Human Resources, where she focused on the development of leadership talent for next level positions, as well as her own experiences coaching and managing mid- to senior-level leaders and leadership teams. A broad and diverse spectrum of people within Corporate Retail firms, Financial Services, Higher Education and Independent School administration, Insurance providers, Tech companies, Non-Profits, Specialty Food Manufacturers, Foundations, Professional Associations, Large Hospital Systems, and Law Firms have effectively applied Damaris' solutions. In partnership with her, they improved the state of their businesses by strengthening the ability of their managers to get results with and through their people.



"When a colleague from a competing firm heard about the great leadership development my managing associates were getting, I was reluctant to give him her information. Of course, she deserved the referral. Damaris does outstanding work, but I didn't want to give away our edge." -Chuck T. Partner, Law

"Damaris is amazing. I think it's the positive energy she gives off. By the time our coaching sessions are over, I feel like I can do anything!" -Jennifer S. Senior Analyst, IT

